

# What's **new** FALL 2017



Palladiom thermostat in Satin Nickel finish

 **LUTRON** Innovation. Quality. Service.



# What's new in:

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# What's new in System Solutions

## RA2 Select

### What does it do?

Simple solution for whole home lighting and shading control

Available now



Main repeater



Pico remote



Maestro dimmer

### What are the features and benefits?

- Allows for setup, control, and monitoring of RadioRA 2, Maestro dimmers and switches, as well as wireless shades from a smartphone or tablet using the Lutron App
- Enables smart home integration with leading brands such as Apple, Amazon, Google, Nest, Sonos, and more, as well as integration with professionally installed audio/video and security systems
- New Maestro 600W neutral wire dimmer for improved LED control

### How will this solution help my business?

- Easy setup for fast job turnaround — no waiting for programming to transfer before testing
- No more callbacks — pre-engraved Pico scene controls automatically configure light and shade levels in typical rooms for common activities
- Tracks Lutron PRO activations for credit in the Lutron PRO Program, eliminating manual requests
- A differentiated offering only available to professionals

## RA2 Select Main Repeater

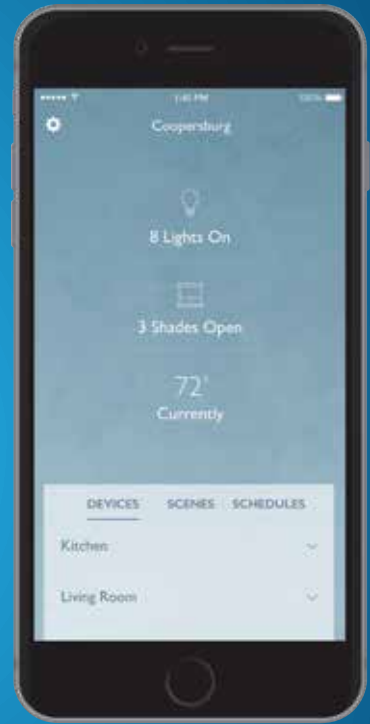
### What does it do?

Allows for setup, control, and monitoring of multiple RadioRA 2 devices and Lutron wireless shades

Available now



Main repeater



Lutron App

### What are the features and benefits?

- App-based setup, no training or PC required
- Provides control with a Pico from anywhere in the home
- Enables control within the Lutron App via a smart phone from anywhere in the world — includes scheduling, geofencing, and scene control
- Works with RadioRA 2, Maestro dimmers and switches, as well as tabletop and plug-in dimmers and switches
- Integrates with Sivoia QS Triathlon roller and honeycomb, and Sivoia QS wireless roller, Kirbe, honeycomb and drapery
- Scalable up to 100 devices, including 4 Lutron wireless repeaters to extend range throughout the home

### How will this solution help my business?

- Quickly and easily design, install, and program a whole home lighting control system, so you can complete jobs faster and increase the number of jobs
- No call backs for RF interference or channel setting, thanks to Clear Connect technology

### Marketing and sales tools

- Brochure – P/N 367-2737
- System Comparison Guide – P/N 368-2773 (PDF ONLY)
- COMING SOON! Display Easel, Counter Mat, and Hanging Banner

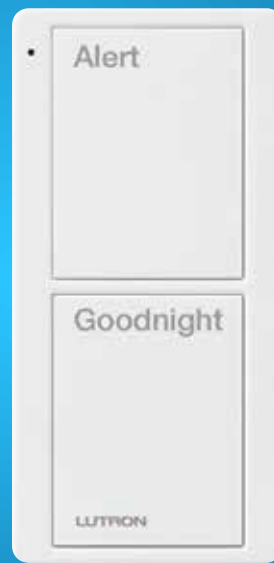
# What's new in System Solutions

## Pico Scene Keypad

### What does it do?

Provides access to scene control with the touch of a button

Available now



2-Button Pico



4-Button Pico

### What are the features and benefits?

- 2 or 4-button options available
- Pre-engraved buttons for typical scenes/activities
- Keypads automatically setup based on room activity
- Easily mount to a wall (fits in a designer wallplate) without cutting drywall or adding wiring
- Use a pedestal for tabletop display
- Ultra-reliable Clear Connect RF communications
- Works with Caséta, RA2 Select, RadioRA 2, and HomeWorks QS
- Battery-powered

### How will this solution help my business?

- Quickly and easily add scene control anywhere in a home with any residential system
- Eliminate the coordination required for standard engraving

## Refreshed App Interface

### What does it do?

Controls lights, shades, temperature, and audio from anywhere

Available now



Lutron App for Caséta Wireless



Lutron App for RA2 Select



Lutron Connect App for RadioRA 2 and HomeWorks QS

### What are the features and benefits?

- Dashboard shows status of all scenes and devices in the home, organized by room
- Faster app startup for adjusting lights and shades, scheduling, geofencing, Widgets, and Lutron thermostat integration
- Customers can use their iPad in landscape or portrait mode to control their Lutron system
- Integration with Amazon, Apple, Google, Honeywell, Nest, Sonos, and more

### How will this solution help my business?

- Intuitive design and streamlined interface, with larger field of view for devices and scenes, makes for less time scrolling

# What's new in System Solutions


## Trifecta of Voice

### What does it do?

Allows for voice control via Amazon Alexa, The Google Assistant, and Siri

Available now

 amazon alexa

 Works with  
**Apple HomeKit**

 works with the  
**Google Assistant**

### What are the features and benefits?

- Allows customers to integrate Caséta Wireless, RA2 Select, RadioRA 2, or HomeWorks QS with their preferred voice control system and enhance their smart-home experience

### How will this solution help my business?

- Offers three options for voice control
- Add any of the major voice assistants to a Lutron job with the confidence they will integrate seamlessly
- Offer customers options with voice control, while keeping the lighting control system consistent



## Satin Finish Pico Remote Controls

### What do they do?

Control lights, shades, and audio

Available now



Pico remote control  
in Snow



Pico remote control  
in Biscuit



Pico remote control  
in Midnight

### What are the features and benefits?

- More color choices – now available in Snow and Biscuit, and Midnight
- Works with Caséta Wireless, RA2 Select, RadioRA 2, and HomeWorks QS

### How will this solution help my business?

- Provides coordinating/matching aesthetic for Satin Colors dimmers, switches, and wallplates
- Differentiated from retail offering
- Provides more color options for customers

# What's new in System Solutions

## HomeWorks QS Connect Packages

### What does it do?

Reduces the starting price of a HomeWorks QS system and adds Cloud Services to every project, as well as remote access from the Lutron Connect App

Available now



### What are the features and benefits?

- 1-Link processor provides cost-effective solution for smaller projects
- Every package includes the Connect Bridge, providing Lutron Connect App features and cloud services

### What's in this package?

- RF Connect Package = 1-Link processor, Hybrid repeater, Lutron Connect bridge, and Plug-in power supply
- 1-Link Connect package = 1-Link processor, Lutron Connect bridge, and DIN power supply
- 2-Link Connect package = 2-Link processor, Lutron Connect bridge, and DIN power supply

### How will this solution help my business?

- Reduces the starting cost of a HomeWorks QS system
- Drives adoption of the Lutron Connect bridge

### Marketing and sales tools

- COMING SOON! Sell Sheet

# HomeWorks QS DIN Power Modules and Panels

## What do they do?

DIN power modules provide flexible dimming and switching devices on the QS link, and DIN panels provide flexible options for mounting the power modules – multiple sizes to fit any application

Shipping now



DIN module

## What are the features and benefits?

- DIN modules reduce the number of processor links needed
- DIN modules provide the best LED dimming performance
- DIN panels allow mixing of traditional phase control with 0-10V and digital EcoSystem in a single panel

## How will this solution help my business?

- Flexible design supports last minute changes to fixture schedule
- Options for control of all LED types – forward phase, reverse phase, 0-10V, and digital EcoSystem
- More dimming zones per panel reduces equipment footprint
- Provides price sensitive options for smaller projects (1-link processor, no module interface required)

## Marketing and sales tools

- COMING SOON! Sell Sheet

# What's new in System Solutions

## HomeWorks QS Palladiom Thermostat and HVAC Controller

### Polished Graphite and Clear Black Glass for Palladiom and GRAFIK T Devices

#### What does it do?

The Palladiom thermostat provides HVAC control for HomeWorks QS, while offering a coordinated, sleek aesthetic with other Palladiom products - keypads and accessories.

With the recent addition of polished graphite and clear black glass finishes, the Palladiom and GRAFIK T families provide more high-end finish options for those discerning tastes.

**Available now**



Palladiom Thermostat in Clear Black Glass

#### What are the features and benefits?

##### Palladiom Thermostat

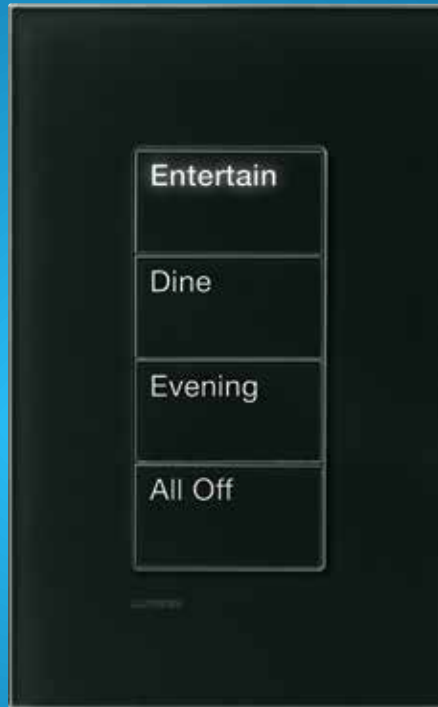
- Thermostat aesthetics match with Palladiom keypads (plastic, glass, metal) for a coordinated look throughout the home
- Display and button backlighting adjust automatically for viewing in any light
- Low-profile mounting
- Multi-location HVAC support
- Control/monitoring of temperature from anywhere with the Lutron Connect app
- HVAC as part of system scenes – Home/Away/Vacation/Entertain
- Compatible with QS link for a wired HVAC solution

##### Polished Graphite and Clear Black Glass

- Expands options for coordinating aesthetics throughout a home, particularly in kitchens and baths



GRAFIK T Dimmer in Clear Black Glass



Palladiom Keypad in Clear Black Glass

## How will this solution help my business?

### Palladiom Thermostat

- Sell more on every project this thermostat is native to HomeWorks QS and exclusive to HomeWorks QS dealers

### Polished Graphite and Clear Black Glass

- Expands options for coordinating aesthetics throughout a home, particularly in kitchens and baths

### Marketing and sales tools

- Sell sheet – P/N 367-2690

# What's new in Shading Solutions

## Palladiom Shading System

### What is it?

A finely-crafted, exposed bracket system with an enhanced drive architecture for even quieter performance, all within a slender 3-inch profile

Available early 2018

## PALLADIOM SHADING SYSTEM



### What are the features and benefits?

- Superior drive technology for shades up to 12' x 12', with a roll-up diameter of only 3"
- Brackets available in three form factors – end and center brackets for wall or ceiling mount applications, and jamb brackets
- Offers symmetrical 1/2" light gaps, the smallest light gaps of any Lutron automated shade
- Brackets are available in four distinct finishes – Pure White, Clear Anodized Aluminum, Black Anodized Aluminum and Satin Nickel
- For HomeWorks QS, available with wired or wireless communication
- Available with the Palladiom Bottom Rail – a unique, new hembar geometry with an incredibly small profile in matching metal finishes. Also available with the new Half-Wrap Architectural Bottom Bar, now with metal end caps in matching finishes.

### How will this solution help my business?

- Offer your clients a shading solution with both exceptional shade performance and reliability, matched with superior aesthetics
- Generate demand with the specification community by offering a design-forward aesthetic that can complement any architecture or décor
- Provide an installation solution in situations where pockets, recessed shades or fascia are not viable options

## Sivoia QS Configurable Power Panels

### What is it?

New shade power panels that provide greater cost and installation flexibility

Available October 2017



10-Output panel



30-Output panel

### What are the features and benefits?

- 10-output and 30-output options available, with power modules sold separately
- 5-output power modules available individually or in a 12-pack for additional cost savings
- For large projects with many shades, install a single 30-output panel rather than three separate panels
- Both panels fit perfectly between studs and the 30-output panel has a height of 59"

### How will this solution help my business?

- Follows the construction process, making it an excellent solution for condominiums and MDUs – the developer can have the panels installed so the electrician can land all low- and line-voltage wiring for shades, so when the homeowner moves in, the power modules are simply installed with the shades
- Use these panels to segment project costs – panels are included in the electrical package while power modules are included in the shade package
- Cleaner installation – power modules are placed after rough-in, avoiding drywall dust and construction debris from coming into contact with the power modules

# What's new in Shading Solutions

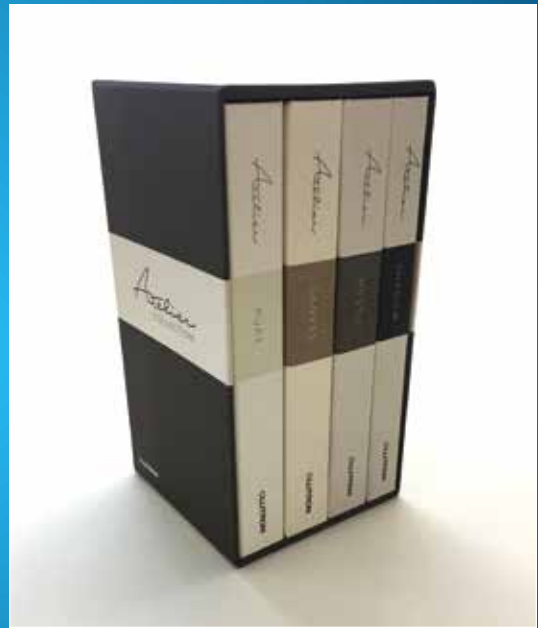
## The Atelier Collection

### What is it?

A stunning new collection of roller shade fabrics for Sivoia QS and Triathlon shades

Available now

*Atelier*  
COLLECTION



### What are the features and benefits?

- High-quality fabrics featuring neutral colors and subtle textures, ideal for residential spaces
- Every color and texture is available in a sheer and a blackout
- 108" usable width across the entire collection
- Fabrics are organized by color for easy specification

### How will this solution help my business?

- Become more competitive with decorative fabrics by offering a luxury fabric line to high-end clients and specifiers

### Marketing and sales tools

- Fabric binder – P/N ATELIER-SET



## The Gallery Collection Second Edition

### What is it?

A newly refreshed offering of fashion fabrics for roller shades, horizontal sheer blinds, wood blinds, and vertical drapery

Available now



### What are the features and benefits?

The refresh includes:

- New! Roller families – Aura, Mosaic, Mosaic Blackout, and Jacquard (from Classico)
- New! Horizontal sheer blinds colors – Cocoa Bean and Black
- New! Painted Eden Wood materials
- New! Decorative tape options
- Addition of the wood blinds and vertical drapery categories to the collection

### How will this solution help my business?

- Eliminates outdated and low-performing fabric within the fashion fabrics category, and gives you more options to grow your shades business

### Marketing and sales tools

- Fabric binder – P/N GALLERY-FF-BNDR
- Update kit – P/N GALLERY-KIT-17

# What's new in Fixture Solutions

## Finiré Prime LED Recessed Lighting by Ivalo

### What does it do?

Finiré Prime expands our Ivalo options at an attractive price point while still delivering the Lutron fixture difference: guaranteed Lutron control compatibility, standard Lutron 1% flicker-free dimming drivers and Lutron one-stop-shop LED service and support.

Available now



Finiré Prime Housing with Round Trim/Module

### What are the features and benefits?

- Compatible with Lutron Hi-lume 1% LTE 2-wire and EcoSystem driver with Soft-on, Fade-to-Black Technology
- 90+ CRI; R9=50+; 2-step color consistency
- Round and square trims in Matte White finish
- Shallow IC + Non-IC housings
- Quick-ship stocked solution
- 5-year limited warranty

### How will this solution help my business?

- Expands product line with value-driven offering
- Quick-ship feature meets immediate job needs

### Marketing and sales tools

- Selection Guide – P/N 368-4667 (PDF Only)
- Sell Sheet – P/N 367-2714
- Demo – P/N FINIRE-PR-S
- Configurator Tool

## Finiré 3" Infinite Adjustable with Hot Aiming

### What does it do?

Allows adjustment of light module in increments finer than 5°, continuously from 0° downlight to 40° tilt and a 362° rotation

Available now



Finiré 3" Non-IC housing

### What are the features and benefits?

- Allows designers to tilt the light module with even greater precision where hot aiming is required
- Improves project capabilities and is ideal for special applications such as sloped ceilings and illuminating artwork
- Housing shipment includes adjustment tool
- Adjusts continuously from 0 degrees downlight to 40 degrees tilt and a 362 degree rotation

### How will this solution help my business?

- Meets specifier requirements for applications where fixtures need to adjust in increments finer than 5° or where the designer wants hot aiming capability

### Marketing and sales tools

- Selection Guide – P/N 368-4032 (PDF only)
- Brochure – P/N 367-2166
- Design Guide – App Note #622 (PDF only)
- Configurator Tool

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